

VMware Migration Readiness Assessment

Check every item you recognise today. Your total score determines how urgently you need to act.

0 – 3 Monitor the situation

4 – 6 Plan your exit now

7 – 10 Immediate action required

A. Cost & Licensing Pressure

Broadcom has consolidated VMware to VCF/VVF only — vSphere Standard/Enterprise Plus retire in 2027.

- My VMware renewal cost increased 3x or more after the Broadcom acquisition.**
Budget approval is now blocked because I cannot justify the new price.
- I am forced to buy VCF/VVF bundle licenses for capabilities I do not use.**
Per-core pricing means every server refresh triggers a licensing cost spike.
- I manage multiple separate renewal cycles: vSphere, vSAN, NSX, vCenter, backup.**
Each renewal requires its own procurement, legal review, and negotiation cycle.
- My CFO has asked me to find an alternative or justify the cost increase in writing.**
Finance is now involved in a conversation that used to be routine IT spending.

B. Operational Complexity

VMware stacks multiple products with distinct lifecycles — each one is a potential break point.

- Upgrades require lengthy maintenance windows and extensive multi-team coordination.**
I have had to cancel or roll back upgrades mid-process due to unexpected failures.
- Managing vSphere + vSAN + NSX + vCenter feels like running five separate products.**
Each component has its own UI, update cycle, support tier, and support contract.
- Data protection and dedup require additional third-party tools with separate budgets.**
Backup is a separate project. Ransomware recovery requires yet another vendor.
- My team spends more time on infrastructure maintenance than on strategic projects.**
I am effectively one engineer short because VMware complexity consumes so much time.

C. Business Risk & Strategic Urgency

VMware 9.0 eliminates Standard/Enterprise Plus — forcing migration to VCF/VVF or a true alternative.

- My VMware contract renews within 12 months and I do not have a validated exit plan.**
I need a migration path that does not require a forklift hardware replacement.
- I cannot risk downtime — mission-critical systems run 24/7 with no maintenance window.**
A big-bang cutover is off the table. I need a phased, zero-downtime approach.

MY SCORE: _____ / 10

Count your checked boxes above. Turn to Page 2 to see how VergeOS resolves each item.

Score 7-10: Immediate action — request your free assessment today.

Score 4-6: Plan your exit — start evaluating before your renewal arrives.

Pain Point Resolution Map

Every item from your Page 1 scorecard mapped directly to the VergeOS solution that eliminates it.

#	PAIN POINT	VMWARE / BROADCOM REALITY	VERGEOS SOLUTION
1	Cost Shock	Broadcom 3x-10x price hikes; VCF/VVF bundles force payment for unused features and capabilities.	Per-node all-inclusive pricing. Customers report 70-85% savings. One license covers compute, storage, networking, backup and DR.
2	Per-Core Licensing	Every CPU core is licensed; hardware refreshes and CPU upgrades trigger major cost spikes each cycle.	VergeOS licenses per server node — not per core. Add CPUs freely. Mix different CPU generations via ioOptimize.
3	Multi-Product Renewals	Separate contracts for vSphere, vSAN, NSX, vCenter, and backup tools on different expiry dates.	Single OS replaces all five products. One renewal. One vendor. One console. Backup and DR built in natively.
4	Upgrade Complexity	Upgrades require scheduled maintenance windows, multi-system coordination, and risk of mid-process failure.	Rolling node-by-node upgrades with no maintenance window. Seamless — barely drops a packet between nodes.
5	Fragmented Storage	vSAN is a costly add-on. Dedup is limited. Ransomware protection requires yet another third-party product.	VergeFS is built into the hypervisor kernel. Global inline 4:1 dedup. Immutable snapshots. IOfortify ransomware protection.
6	Hardware Lock-In	VxRail and VMware HCL constrain hardware choices; infrastructure refreshes force expensive approved gear.	Runs on any standard x86 server. Migrate in-place on your existing VxRail or Dell/HPE hardware — no forklift needed.
7	Migration Downtime	Bulk VM migration requires maintenance windows; migrating 100 VMs manually takes 3 or more hours of downtime.	ioMigrate with Changed Block Tracking migrates 100 VMs in under 5 seconds. Sub-1-minute VM cutover per workload.
8	vCenter Dependency	vCenter is a separate appliance requiring its own license; loss of vCenter means loss of all management visibility.	Management UI is built into VergeOS controller nodes. No external appliance needed. Always available. 2-min support response.
9	Ransomware Exposure	VMware snapshots accumulate performance debt; true immutability and air-gapped DR require additional third-party tools.	IOfortify delivers immutable snapshots, anomaly detection, and air-gapped recovery natively — entire DC recoverable in minutes.
10	No Clear Exit Path	Migrating off VMware feels like a risky big-bang rip-and-replace project teams cannot staff or fund.	4-phase no-downtime approach: Deploy as DR layer, replace NAS, test workloads, then cancel VMware at renewal.

AT-A-GLANCE: VMWARE VS. VERGEOS

CAPABILITY	VMWARE / BROADCOM	VERGEOS
Licensing model	❌ Per-core bundles	✅ Per-node, all-inclusive
Min. cluster size	❌ 5+ nodes (VxRail)	✅ 2-3 nodes, any x86 HW
Storage dedup	❌ Separate / limited	✅ Built-in global 4:1
Backup & DR	❌ 3rd-party required	✅ Native IOprotect built-in
VM migration speed	❌ Hours per VM batch	✅ Seconds via CBT ioMigrate
Support response	❌ Hours to days	✅ 2 min, live engineer

Your 4-Phase Migration Roadmap

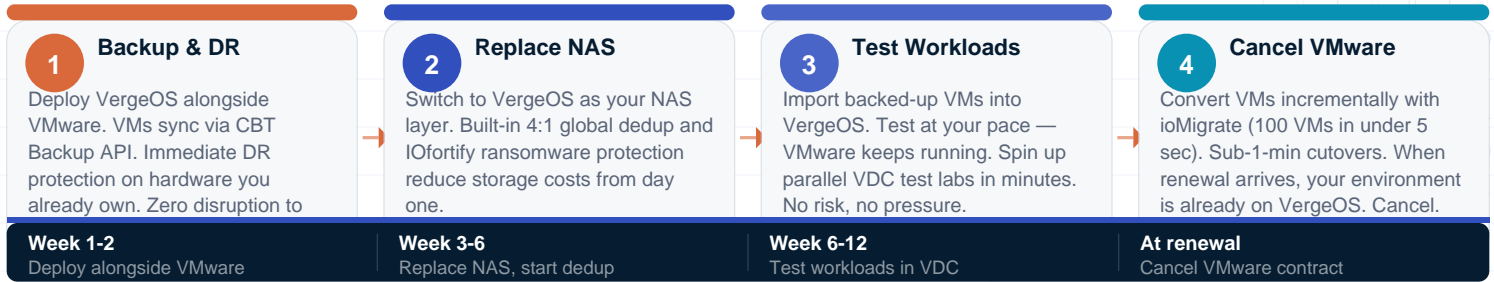
A risk-free, phased approach used by Topgolf (100+ venues), Alinsco Insurance, and dozens more.

70%+
COST SAVINGS

< 1 MIN
VM CUTOVER

2 MIN
SUPPORT RESP.

100+
MIGRATIONS



What's Included in Your Free Migration Assessment

- Environment Analysis**

Engineers map your full VMware inventory: VMs, storage, networking, hardware — at zero cost.
- 3-Year TCO Projection**

Side-by-side cost comparison: current VMware spend vs. projected VergeOS over 3 years.
- Dedicated Engineer**

A named VergeOS engineer is assigned to your account. Average response time: 2 minutes.
- Custom Migration Blueprint**

Phased plan tailored to your renewal date, downtime tolerance, and team capacity.
- Price-Match Guarantee**

We guarantee to meet or beat your VMware renewal. Most organisations save 70-85% from day one.
- Proof of Concept**

Run VergeOS alongside VMware risk-free. Test your workloads before committing a single dollar.

Ready to Break Free from VMware?

Schedule a free 45-minute technical deep dive with a VergeOS engineer. No sales pitch — just real answers.

[Schedule Free Assessment →](#)

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<https://scheduler.zoom.us/aaron-richman/vergeio-technical-overview-45-minutes>